

## Section

# 5

### Supplier Rating Program

**Scope:** This applies to the following (ASTEMO)USAM sites USHRP1 Harrodsburg, KY, USMRP1 Monroe, GA, USBRP1 Plant 1 Berea, KY, USBRP2 Plant 2 Berea, KY, USTLP1 Tallapoosa, GA, USMSP1 Motors Berea, KY.

#### I. Application

- A. All LP Suppliers (direct material)
- B. Active only (at least one shipment per reported fiscal year (April-March))

#### II. Scope

- A. Fiscal year (April-March)

#### III. Responsibility

- A. (ASTEMO)USAM Procurement is rating administrator
  - Calculates total score
  - Communicates Distributes ratings to suppliers
  - Overall window between (ASTEMO)USAM and supplier for problems, which cannot be resolved at the functional/operational level.
- B. (ASTEMO)USAM internal customers of LP suppliers for Quality (SQA) and Delivery (PC) matters evaluate in perspective areas (see Rating topic in these categories within this handbook).
- C. LP Suppliers
  - Should strive for perfect scoring
  - Verify accuracy of rating and communicate discrepancies back to (ASTEMO)USAM.
  - Utilize the rating to benchmark current condition and utilize the evaluation for continuous improvement.

#### IV. Frequency

Fiscal year (April-March) for each eligible supplier.

## V. Documentation

- A. CAMPAS Scorecard Form - Summary page listing scores by Department, Fiscal year (April-March) and rolling 12-month total
- B. Strategic Suitability Evaluation – If applicable supplier may receive this form depending on yearly or monthly undisclosed purchased dollar amount set by Astemo.
- C. On-Time Delivery Report – Detailed page of deliveries by part number and purchase order. Including details; Due Date, Received Date, Status (On-Time “O”, Late “L” or Early “E”) where L or E will equal a negative impact on the score. Delivery scores below 80% will result in zero On-Time Delivery points.

## VI. Performance Factors

- A. 70% total score is minimum threshold acceptable level
- B. Less than 70% score then supplier:
  - Is considered Probationary
  - May be ineligible for new business opportunity
  - May be ineligible for RFQ's (buyer's option)
  - May be subject to special countermeasures for chronic deficient scoring, including but not limited to desourcing.
    - ✓ Final desourcing according to (ASTEMO)USAM Executive Committee (top management of Production, DE, QA & Purchasing).
- C. Greater than 70% scores:
  - Supplier is eligible for
    - ✓ Performance award and/or
    - ✓ Special achievement award for distinguished customer service.

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